

# KONICA MINOLTA MULTI-FUNCTION DEVICES DESIGNED FOR YOU

The CoVest / Konica Minolta Partnership  
Delivers Aggressive Pricing, A Tailored  
Approach And Continuous Improvement

## PROGRAM METHODOLOGY

- ⊗ Consultative, data driven approach that is tailored to each customer's needs
- ⊗ Fleet "right-sizing" analysis is a high priority
- ⊗ On-going contract maintenance and category management maintains savings and customer satisfaction

Technology, IT Services and Managed Print  
All Offered In One Leveraged Program

## INTERESTED IN A REVIEW?

- ⊗ Increase performance and efficiency while driving savings. Together, (Customer, CoVest, Konica Minolta) we will listen to your program needs and present a leveraged proposal aimed to increase performance while driving savings



## PROGRAM DETAILS

- ⊗ Complete line of printers and accessories available
- ⊗ Lease and Buy options
- ⊗ Color and B/W Cost Per Click (CPC) pricing with no minimums
- ⊗ Lease buyout financing available
- ⊗ Full access to Konica Minolta - value add technology services
- ⊗ No cost, fees or minimum category involvement associated with CoVest Membership



Indirect Spend Management Through  
Analytics And Leverage



KONICA MINOLTA  
Giving Shape to Ideas